

May 8, 2003

Honorable Mayor and Members of  
the Hermosa Beach City Council

Regular Meeting of  
May 13, 2003

**RECOMMENDATION TO CONTRACT WITH THE SOUTH BAY PUBLIC  
COMMUNICATIONS AUTHORITY (RCC) TO PROVIDE PUBLIC SAFETY  
DISPATCHING SERVICES TO THE CITY UNDER A  
PROPOSED 5-YEAR CONTRACT.**

**Recommendation:**

1. That the City Council approve the proposal from RCC to provide public safety dispatching services to the City under a 5-year contract beginning 7/1/03 through 7/1/08; and,
2. That the City Council direct the City Manager to execute the contract on behalf of the City; provide notice to the City of El Segundo for dispatching services; provide notice to the City of West Covina for the RMS system; provide notice to Advanced Electronics of Gardena for 2003/04 radio maintenance contract; and to execute any related documents in order to implement the change.

**Background:**

Reports from both the Fire and Police Chiefs are attached and form the basis for the recommendations above. Since this was last before the City Council on April 8, 2003, staff has spent a considerable amount of time reviewing the proposal that has been provided by RCC as well as reviewing the RMS system that will become operational in the fall. As a result of this effort, staff has developed a confidence level that a move to the RCC operation would be good both from a public safety operational standpoint and a cost standpoint.

The proposal from RCC results in a savings of \$726,982.00 over five years compared to the current year costs inflated forward. El Segundo provided a revised proposal, which also resulted in a savings of \$508,551.00 over the present amount charged. A detailed cost comparison is part of the Police Chief's report. The proposal from RCC is \$218,431.00 less than the El Segundo proposal.

The staff reviewed the present operations and the RCC and have determined that either operation will provide a similar service for our residents. In certain aspects there are some improvements to the operations and we will be moving to a RMS system that is the latest release whereas the West Covina system needs to be updated and carries a higher ongoing cost. This has been a difficult decision for all that have been involved. The service and relationship that we have with El Segundo has been outstanding. However, it appears that the best alternative for the city at this time is to enter into the contract with RCC.

Respectfully submitted,

Stephen R. Burrell

City Manager

**AGREEMENT FOR EMERGENCY POLICE & FIRE DISPATCH SERVICES**

THIS AGREEMENT FOR EMERGENCY POLICE AND FIRE DISPATCH SERVICES (“Agreement”) is entered into as of the date set forth below by and between the City of Hermosa Beach (“City”) and the South Bay Regional Public Communications Authority (“Authority”).

R E C I T A L S

- A. The City desires that the Authority provide emergency police and fire dispatch services to its police and fire departments.
- B. The Authority represents that it possesses the requisite expertise, equipment, personnel and qualifications to provide such services to the City.
- C. By this Agreement, the parties desire to set forth the terms and conditions under which the services are to be provided to City.

NOW, THEREFORE, in consideration of the foregoing, and the promises and covenants hereinafter set forth, the parties agree as follows:

- 1. Term of Agreement. The initial term of this Agreement shall be for a period of five (5) years commencing from \_\_\_\_\_, 2003, and expiring on \_\_\_\_\_, 2008. Services as described below shall commence at midnight on \_\_\_\_\_, 2003. Thereafter, the agreement shall automatically renew for additional one (1) year periods unless City gives written notice of its desire to terminate the Agreement on or before the 60<sup>th</sup> day prior to the anniversary/renewal date. Authority may terminate this Agreement at the end of the initial five year term or thereafter, by giving City written notice one year in advance of its intent to terminate.
- 2. Frequency Sharing. Subject to Federal Communications Commission (FCC) rules and regulations, and for as long as this Agreement shall be in effect, Authority and City agree to share all radio frequency spectrum capability that are licensed to Authority and City for emergency police and fire communications. The City of Hermosa Beach shall be responsible for maintaining in its own name all radio frequency spectrum capability that are licensed to City by the FCC for emergency police and fire communications.
- 3. Dispatch Services.
  - a. The Authority shall provide City with emergency police and fire dispatch services as described in Exhibit “A” attached hereto (“Description of Dispatch Services”) utilizing Authority’s state of the art dispatch facilities located in the City of Hawthorne. The emergency police and fire dispatch services provided by Authority to City shall include a police and a fire tactical spectrum.

- b. The Authority shall provide access to and share its radio telecommunications infrastructure and facilities with City in connection with emergency police and fire dispatch services provided by Authority to City.
4. Equipment Repair Services. The Authority shall provide equipment maintenance services for all of City's equipment described in Exhibit "B" attached hereto.
5. Consideration for Services. In consideration for the services provided by Authority to City herein, the City shall pay to Authority the fees described in this Section.
  - (a) An annual fee in the amount of \$500,000.00 (Five Hundred Thousand Dollars), provided, however, that the entire annual fee shall be waived by Authority for services to be provided to City during the first year of the Agreement. City may elect to pay the annual fee in monthly installments as provided in subparagraph (e) below.
  - (b) The annual fee shall be increased each year this Agreement is in effect by the increase in the Consumer Price Index (CPI-U) used for the Counties of Los Angeles, Orange and Riverside, in no event to exceed 5% (five percent). The Authority shall notify the City by March 1 of each year this Agreement is in effect of the CPI-U adjustment for the ensuing year.
  - (c) The annual fee for the second year of services shall be reduced by \$125,000 (One Hundred Twenty-Five Thousand Dollars) to cover one-half of the hard costs incurred by City to purchase new equipment to enable it to obtain dispatch services from Authority. The hard costs to be incurred by City are described in Exhibit "C" attached hereto.
  - (d) Unless City elects to make payment in monthly installments, the annual fee for services to be paid to Authority by City shall be paid in four equal installments.
  - (e) At City's election, Authority shall furnish City monthly invoices for emergency police and or fire dispatch services, at least thirty (30) days prior to the due date of installment payments. A five percent (5%) penalty shall attach to service payments received by Authority's Treasurer one to seven days late, and a ten percent (10%) penalty shall attach to service payments received by Authority's Treasurer and which are more than seven days late.
6. Nature of Agreement. This agreement shall not convey to City any duties, obligations, responsibilities or privileges of membership in Authority; City is contracting for service only. The Authority and City agree that this agreement shall not confer on City any rights to the assets of Authority.
7. Dispute Resolution. City and Authority shall attempt to settle any claim, dispute or controversy arising from this Agreement through consultation and negotiation in good faith and in a spirit of mutual cooperation. If those attempts fail, the dispute shall be

mediated by a mediator chosen jointly by City and Authority within thirty (30) days after notice by one of the parties demanding non-binding mediation. Neither party may unreasonably withhold consent to the selection of a mediator, and City and Authority shall share the cost of the mediation equally. The parties may agree to engage in some other form of non-binding alternate dispute resolution (“ADR”) procedure in lieu of mediation. Any dispute that cannot be resolved between the parties through negotiation or mediation within two months after the date of the initial demand for non-binding mediation may then be submitted to a court of competent jurisdiction in the County of Los Angeles, California. If a lawsuit is necessary to resolve any dispute arising out of any of the provisions of this agreement, the prevailing party in such action shall be entitled to reasonable attorney’s fees and costs of suit as adjudicated and determined by the Court.

8. Indemnification.

- (a) City agrees to indemnify, hold harmless and defend the Authority and all its successors and assignees, and its officers, directors agents and employees from any and all claims, demands, loss, damages, actions, causes of action, suits, expenses and or liability whatsoever, including attorney’s fees and costs of suit, arising from or occasioned by any act, omission or negligence of the City of Hermosa Beach or its agents, officers, servants or employees, in the performance of this Agreement.
- (b) Authority agrees to indemnify, hold harmless and defend the City of Hermosa Beach and all its successors and assignees, and its officers, directors agents and employees from any and all claims, demands, loss, damages, actions, causes of action, suits, expenses and or liability whatsoever, including attorney’s fees and costs of suit, arising from or occasioned by any act, omission or negligence of the South Bay Regional Public Communications Authority (Authority) or its agents, officers, servants or employees, in the performance of this Agreement.

9. Governing Law. The rights and obligations of the parties hereunder shall be governed by, construed and enforced in accordance with the laws of the State of California.

10. Entire Agreement. This Agreement contains the full and entire agreement between and among the parties with respect to the entire subject matter hereof and supersedes any and all prior or contemporaneous agreements and discussions, whether written or oral. Any and all prior or contemporaneous discussions, negotiations, writings, commitments and/or undertakings are merged herein, and no representations by any party not embodied herein shall be valid or binding.

11. Amendments to Agreement. This Agreement may be amended only by a subsequent agreement in writing signed by all parties to this Agreement.

12. Severability. The invalidity in whole or in part of any provision of this Agreement shall not void or affect the validity of any other of the provisions of this Agreement.



IN WITNESS WHEREOF, the parties hereto have executed this Agreement entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2003.

CITY OF HERMOSA BEACH

SOUTH BAY REGIONAL PUBLIC  
COMMUNICATIONS AUTHORITY

\_\_\_\_\_  
Mayor, CITY OF HERMOSA BEACH

\_\_\_\_\_  
RALPH MAILLOUX, Executive Director

APPROVED AS TO FORM:

APPROVED AS TO FORM:

By: \_\_\_\_\_  
MICHAEL JENKINS ESQ.  
City Attorney, CITY OF HERMOSA BEACH

By: \_\_\_\_\_  
KUNLE ADERONMU ESQ.  
Legal Counsel for Authority

**EXHIBIT "A"**



**DESCRIPTION OF DISPATCH SERVICES**

The South Bay Regional Public Communications Authority (Authority) shall provide the following services to the City of Hermosa Beach:

- Emergency dispatch services for the Hermosa Beach Police and Fire Departments; and
- Dispatch services for Hermosa Beach Parking Enforcement and Animal Control.

Routinely, the Authority will dispatch Hermosa Beach Police Department units along with Manhattan Beach Police Department units on UHF Frequency Nos. 470.6375 Rx, 473.6375 Tx and 203.5 PL. However, Hermosa Beach will be dispatched on its own UHF Channel Nos. 470 and 473.1875 as noted below:

- Friday and Saturday nights from 2300 to 0300 hours;
- July 4<sup>th</sup> from 1000 to 0300;
- Memorial Day weekend (Saturday and Sunday) from 1000 to 1800;
- Labor Day Weekend from 1000 to 1800; and
- Mervyn's Beach Bash from 1000 to 1800 for three days.

These dates and ours are subject to change based upon the City of Hermosa Beach's needs and with mutual agreement between the City of Hermosa Beach and the Authority. Additionally, other tactical radio channels will be available for any major incidents or special occasions.

The Authority will dispatch Hermosa Beach Fire Department units along with Manhattan Beach Fire Department units on UHF Frequency Nos. 506 Rx, 509.0125 Tx and 192.8 PL. Parking Enforcement and Animal Control will be dispatched on Hermosa Beach VHF Frequency No. 153.860. Additionally, other tactical radio channels will be available for any major incidents or special occasions.



**EXHIBIT "B"**

Equipment inventory Non-Warranty category

	DESCRIPTION	QTY
1	Base Station	3
2	Mobiles	75
3	MDC'S	0
4	Station Pagers	1
5	Portable Radio	83
6	Remotes, tone control	2

Equipment inventory Warranty category

	DESCRIPTION	QTY
1	Base Station	1
2	Mobiles	7
3	MDC'S	15
4	Station Pagers	1
5	Portable Radio	10
6	Remotes, tone control	0

Authority's staff and City's staff shall meet at a mutually agreeable time to produce a list identifying the specific equipment listed above-herein.

**EXHIBIT "C"**

**HERMOSA BEACH FIRE DEPARTMENT**

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**OFFICE OF THE FIRE CHIEF**

Tuesday, May 06, 2003

TO: Stephen Burrell, City Manager

FROM: Russell Tingley, Fire Chief

SUBJECT: Recommendation to Contract with the South Bay Public Communications Authority (RCC) to Provide Public Safety Dispatching Services to the City of Hermosa Beach

Staff has conducted further study and consideration of the Proposal for 9-1-1 Communication Services for the City of Hermosa Beach dated March 2003 submitted by the RCC which was subsequently heard at the City Council Meeting of April 8, 2003. The RCC has provided the City with a final offer. The RCC has also submitted a Strategic Action Plan along with a copy of their Bylaws. This Staff Report is from the Office of the Fire Chief and is in companion with a like report from the Office of the Police Chief.

The following operational issues have been examined for their respective value:

Single-Phase Dispatch Versus Two-Phase Dispatch

El Segundo currently employs a single-phase dispatch, while the RCC utilizes a two-phase dispatch. There are advantages to both methods. At the RCC, a 9-1-1 call is received by an assigned complaint taker who performs an address verification of the incident location and solicits several key points of information from the reporting party. Simultaneously, the information is routed to an assigned dispatcher via the computer. The assigned dispatcher dispatches emergency units to the scene while the complaint taker remains on the line speaking with the reporting party.

In a single-phase dispatch, the call taker solicits the information from the citizen and, in turn, must dispatch the appropriate units. A single-phase dispatch can become overloaded when numerous calls from citizens for the same emergency incident are received (such as a traffic accident, violent crime, etc.). For those calls in which there is only one reporting party, the dispatcher answering the telephone and dispatching can immediately broadcast the call to initiate emergency unit response.

The RCC dispatch system also employs what is termed a "pre-alert," initiated by a call taker and not the dispatcher. For example, when the call taker receives a 9-1-1 call from a citizen for a robbery in progress at a specific location, from their console the call taker can broadcast on the frequency for that particular agency and announce via a pre-alert such as, "Manhattan Beach units -- robbery in progress at Rosecrans and Sepulveda." This will initiate an immediate response from Manhattan Beach emergency units. The call taker then acquires additional information from the citizen regarding the incident and simultaneously sends it to the dispatcher for a more complete dispatch.

The RCC has a minimum of eight and up to eleven dispatchers/call takers at any given time. This means that any and all dispatchers can answer 9-1-1 calls.

### EMD Dispatch

All RCC operators are emergency medical dispatch (EMD) certified by the State. This allows them to provide citizens with systematic instruction prior to the arrival of paramedics in matters such as choking, CPR, childbirth, airway breathing difficulties, bleeding control, etc.

### Common Border with Manhattan Beach

Since Manhattan Beach shares a common border with Hermosa Beach, the current mutual and automatic aid response times would be reduced appreciably. Presently, if a police or fire incident occurs in Hermosa Beach the nearest aid would respond from either the cities of Redondo Beach or Manhattan Beach. Since Hermosa Beach utilizes El Segundo's dispatch center, Hermosa Beach stations would be dispatched by El Segundo first, then a delay occurs as a result of the need to contact the RCC by telephone to dispatch Manhattan Beach units. If the RCC dispatches for Hermosa Beach, Manhattan Beach and Hermosa Beach would be simultaneously broadcast, resulting in no delay. Additionally, Hermosa Beach Fire Department units would operate on the same frequency on which Manhattan Beach Fire Department units operate.

### Frequency Availability

The RCC is licensed for numerous UHF frequencies, providing for varied communications plans depending on incident dynamics. For instance, Hermosa Beach units that experience an incident in their city would switch their radios to a tactical frequency, providing open space on their primary frequency for routine incidents. Frequencies are also available for special events in the cities, such as the Festival of the Arts, 4<sup>th</sup> of July, DUI Check Points, etc., as well as a variety of other operations.

### Area Radio Coverage

The RCC has five radio transmission sites in the South Bay that provide overlapping coverage for optimum receiving capabilities throughout the region, and especially in problem areas such as the Strand in the beach areas.

### Fire Only Dispatchers

Experience has shown advantages of a communications center employing both fire-only and police-only dispatchers. The RCC dispatchers are all cross-trained. A select number of dispatchers rotate and remain with fire. This allows the fire dispatchers to become acutely aware of the problems and needs of fire operations in the field, anticipate needed resources and become an integral part of the fire command.

### Number of Dispatchers on Duty

At any given time there are a minimum of eight dispatchers and up to a maximum of eleven on routine days. There is a total of 16 dispatch consoles available which can be activated if need be. Since each and every console is a duplicate of the other (i.e., redundant), 9-1-1 calls can be received at each console and any one of the member agencies can be dispatched from each console, allowing for total autonomy. If a single incident generates numerous telephone calls, there is a minimum of eight dispatchers who can receive those calls and either advise callers that help is on the way or take information regarding additional emergencies occurring at the same time. The average response time for answering a 9-1-1 call is one second. The average time for transferring information to the fire and police units is 22 seconds.

### Supervisor Assigned to Monitor

The RCC assigns two communications supervisors to each shift to monitor activities in the communications center. The communications supervisors are full-time, fully trained dispatchers.

### Technical Services Discounts

The RCC Technical Services Department performs radio repairs and build outs of police and fire vehicles (i.e., light bars, video systems, radios, canine units, etc.) at a discount of 10% to member agencies. Plug and play or over-the-counter swap of equipment such as radios, mobile data computers (MDCs) and video units are provided to member agencies. That is, if a radio in a police

vehicle malfunctions, the vehicle is either brought to the RCC or the RCC will respond to the station and plug in a spare radio, thereby allowing that vehicle to remain in service. The faulty radio is then sent out for repair and exchanged back when the repair is completed.

### **RECOMMENDATION**

The relationship that we have enjoyed with the City of El Segundo for dispatch services over the past several years has been outstanding. Any reason for leaving will have nothing to do with the level of service that we and the community has received.

The RCC can provide a comprehensive package of services while El Segundo can provide only for dispatching. The RCC has demonstrated a high level of motivation to not only obtain us as a customer but I believe they will do everything they can to provide us good quality service. Their new facility is outstanding and houses state of the art dispatching equipment. They are fully staffed and capable of providing the support needed to bring us aboard. We have toured their facility on different occasions and have reviewed their dispatching methods and feel confident that our service level will be as good as what we are enjoying now.

Therefore, after careful consideration of the RCC proposal and looking at the future needs of the Police Department, Fire Department, and the community, I feel that our best course of action is to move to the RCC.

Respectfully Submitted,

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Russell Tingley, Fire Chief

**HERMOSA BEACH POLICE DEPARTMENT**

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**OFFICE OF THE CHIEF OF POLICE**

Tuesday, May 06, 2003

TO: Stephen Burrell, City Manager

FROM: Michael Lavin, Chief of Police

SUBJECT: Recommendation to Contract with the South Bay Public Communications Authority (RCC) to Provide Public Safety Dispatching Services to the City of Hermosa Beach

Since the City Council meeting of April 8, 2003 staff has conducted further study and consideration of the proposal submitted by the RCC. The RCC has provided the City with a final offer. The City of El Segundo has also provided the City of Hermosa Beach with a counter offer to continue providing dispatching services to the City. An evaluation of both offers is attached. The RCC offer provides savings of over \$200,000 in the first year of participation and nearly another \$200,000 in the second year of participation. This savings is based upon what has already been budgeted for these services in the coming fiscal year. (\$571,035). The new offer by El Segundo provides savings of \$92,035 in the first year and \$96,637 in the second year.

Upon my first evaluation of the RCC proposal, I had a number of concerns about the timing of the move, the length of time it would take and the migration process to a new records management system (RMS). My staff and I have evaluated these concerns. The first objective in making the move to the RCC is the transfer of the 911 lines. Once the 911 calls are routed to the RCC, the RCC dispatchers can then begin dispatching our police and fire units from their center. The status of our existing radio equipment is such that we can easily transition from El Segundo to the RCC. The RCC has also assured us that the 911 trunk lines can be switched over before July 1, 2003. If we successfully cut over before July 1, we would not need to pay any additional fees (month to month costs) to El Segundo.

While we have had the luxury of operating on our own radio frequency, the RCC would have us paired up with Manhattan Beach Police most of the week. There is some advantage to being on the same frequency with Manhattan Beach since we do share a common border. However under the terms of the proposal, the Police Department would continue to function alone on our own frequency at certain times of the week and on our busy holidays like 4<sup>th</sup> of July. The radio infrastructure (transmitters and repeaters) of the RCC will provide much wider coverage for our police and fire units. We will also have the benefit of tactical channels at our disposal if needed and we no longer have to worry about the maintenance of such equipment.

Our agreement with the RCC provides radio maintenance coverage for our radio systems and we would therefore not need to renew our maintenance agreement with Advanced Electronics of Gardena. This would also take effect July 1 and these savings are calculated into the cost figures in the attached spreadsheet.

The migration of the RMS system from West Covina to Tiburon will occur sometime before December 1, 2003. While there is some urgency to transfer over the radio operations as soon as possible, the transfer of the RMS system can be done gradually over the next several months. Our agreement with the West Covina Services group requires a 180 day cancellation notice. We anticipate paying for 6 months of service from West Covina in accordance with our agreement. This cost is accounted for as well. My staff and I have met with officials from the Hawthorne Police Department and representatives from the Tiburon Company. We have seen a demonstration of the new RMS system. We feel that there will be some definite improvements over the current RMS system with West Covina. The Tiburon RMS is new generation software and will be their newest release of this RMS program. The cost of the annual maintenance for the Tiburon RMS will be significantly lower (\$35,000) than that of the West Covina system (\$62,500). Additionally, we are anticipating even higher costs with the West Covina system in the future due to major upgrades that must be done by West Covina. I have also reviewed the cost figures of migration with the RCC and Hawthorne officials and I feel very comfortable that we have budgeted sufficient funds to cover the changeover.

### **RECOMMENDATION**

After careful consideration of the RCC proposal and considering the future needs of the Police Department and the community, I feel that our best course of action is to move to the RCC. This is a difficult recommendation to make. I recognize that we have enjoyed a very good relationship with the City of El Segundo. They have provided outstanding dispatch services to the citizens of Hermosa Beach. Clearly, if we leave El Segundo, our reason for leaving would have nothing to do with the level of service that we have received from them.

There are a number of factors to consider between El Segundo and the RCC. First of all the financial incentive in the RCC proposal cannot be ignored. The RCC has made it worth our while to join them and as the City faces the difficult budget problems ahead, such savings as afforded in this proposal will provide great assistance to the City budget.

I also believe that being apart of a regional communications center is best not only for our Police and Fire Departments but would be best for all of the South Bay Cities. Radio interoperability would be improved tremendously and all of the Cities would share the same RMS system that would greatly assist our officers in working criminal cases.



The RCC provides a comprehensive package of services while El Segundo can only provide dispatch services. El Segundo does not provide radio maintenance support while the RCC does along with the setting up of police cars.

Another very important benefit to the Police Department is the new RMS system. The future of the West Covina system (RMS) is uncertain. There are a number of upgrades that West Covina must do and we anticipate higher costs as a result. Many of the other Cities involved in the West Covina system are not happy with the West Covina Services Group. El Segundo is tied into this system as we are and neither of us has much control over the future of the system. The Tiburon Company is an established software firm and they bring an element of stability and constancy. All of the participating cities of the RCC act as a single customer of Tiburon. Therefore, the RCC brings as apart of their package, a CAD and RMS system that is fully integrated into their dispatch system. There is a cost savings to the City by participating with the Tiburon system over the West Covina system. Joining the RCC will link us with all of the participating cities allowing our officers access to adjoining police department databases. If Redondo Beach decides to join the RCC, this would add another database to assist in our investigative efforts. This sharing of information is a great benefit to all of the police departments involved.

We currently have two 911 lines into the center in El Segundo. The move to the RCC will increase this capacity from two lines to five lines. We will end up sharing these three additional lines with Manhattan Beach. These additional lines reduce the likelihood of a caller getting a busy signal if they call 911.

Perhaps the question that cannot be completely answered is whether or not the level of service provided by the RCC will meet or exceed the level of service we currently enjoy with El Segundo. I have known some of the key people at the RCC for many years. They are professional, competent and well qualified. I have confidence in their abilities and commitment. The RCC has demonstrated a high level of motivation to not only obtain us as a customer but I believe they will do everything they can to provide us good quality service. Their new facility is outstanding and houses state of the art dispatching equipment. They are fully staffed and capable of providing us the support staff needed to bring us aboard. We have toured their facility on different occasions and have reviewed their dispatching methods and feel confident that our service level will be as good to what we are enjoying now.

### **ACTION ITEMS:**

If the City Council approves this action, I recommend that we implement the following as soon as possible. The implementation of these items will result in cost savings.

1. Formally notify El Segundo of our intent to terminate our agreement with them.
2. Order the changeover of our 911 lines from the El Segundo Dispatch Center to the RCC dispatch center. This action needs to be done as soon as possible.

3. Formally notify the West Covina Services Group of our intent to withdraw and terminate our agreement. (180 day notice requirement)
4. Formally notify Advanced Electronics of Gardena, California of our intent to not renew our Maintenance Agreement for July 1, 2003 to June 30, 2004
5. Execute the prepared agreement with the RCC.

Respectfully submitted,

Michael Lavin, Chief of Police

<b>El Segundo Police Department - Status Quo budget - includes radio maintenance (Advanced Electronics) and RMS maintenance (West Covina)</b>						
FY 03/04	\$ 571,035.00					
FY 04/05	\$ 599,587.00	5% increase				
FY 05/06	\$ 629,566.00	5% increase				
FY 06/07	\$ 661,044.00	5% increase				
FY 07/08	\$ 694,096.00	5% increase				
	<b>\$ 3,155,328.00</b>	<b>Total over 5 years</b>				
<b>Revised El Segundo Offer (still includes radio maintenance and RMS Maitenance costs)</b>						
FY 03/04	\$ 479,000.00		(Savings of \$92,035)			
FY 04/05	\$ 502,950.00	5% increase	(Savings of \$96,637)			
FY 05/06	\$ 528,098.00	5% increase				
FY 06/07	\$ 554,502.00	5% increase				
FY 07/08	\$ 582,227.00	5% increase				
	<b>\$ 2,646,777.00</b>	<b>Total over 5 years</b>				
	<b>\$ 508,551.00</b>	<b>Savings over 5 years</b>				
<b>RCC Offer (includes RMS maintenance with Tiburon)</b>						
FY 03/04	\$ 326,241.00	(Migration costs only for the first year)				
FY 04/05	\$ 410,000.00	(2nd year set at \$500,000 minus \$125,000 discount)				
FY 05/06	\$ 536,750.00	5% increase				
FY 06/07	\$ 563,588.00	5% increase		1st year Savings - \$244,794)		
FY 07/08	\$ 591,767.00	5% increase		2nd year savings - \$189,587		
	<b>\$ 2,428,346.00</b>	<b>Total over 5 years</b>				
	<b>\$ 726,982.00</b>	<b>Savings over 5 years</b>				