

**PURCHASE OF TWO (2) 2004 BMW MOTORCYCLES
FOR THE POLICE DEPARTMENT**

RECOMMENDATION

Staff recommends that Council:

1. Authorize the purchase of two new 2004 BMW Police Motorcycles from A & S BMW Motorcycles in Roseville, California. The amount of the purchase (including tax and shipping) is 41,753.00
2. Appropriate \$21,227 from the Citizen's Option for Public Safety Program (COPS) to assist in the purchase of these motorcycles.

BACKGROUND

Police Department motorcycles are part of the inventory of the Equipment Replacement Fund. For the current 2003/2004 fiscal year, three (3) police motorcycles are scheduled for replacement however, only two (2) motorcycles will be replaced.. In 2003/2004, the State of California awarded A & S Motorcycles of Roseville, California an open competitive bid to supply police and sheriff departments in California with BMW Police Motorcycles. A & S BMW Motorcycles in Roseville, California bid the lowest price cost per motorcycles and was awarded a CMAS contract with the State of California. These motorcycles would be ordered as part of CMAS contract #1-02-23-30. It is recommended that Council authorize staff to purchase these vehicles from A & S BMW Motorcycles for \$20,876.35 for each vehicle. This price includes the sales tax and the delivery of the motorcycles to Hermosa Beach.

ANALYSIS

The Police Department has utilized the Kawasaki KZ 1000 motorcycle for the past 20 years. Although this motorcycle has proved to be reliable for police use, there have been no substantial changes or improvements in its design since 1982. Additionally, Kawasaki has announced that their police motorcycle will be phased out during the next two years. Kawasaki is not developing a replacement model. In the meantime, other companies have made significant advances in the technological development and capacity of police motorcycles.

Based upon a study by the Department's traffic bureau, BMW is leading the pack in the development of new generation police motorcycles. It has been recommended that the Police Department purchase the new BMW R1150 RT-P police motorcycle. Other police departments in the area are transitioning to this motorcycle with good results. Perhaps the greatest asset of this new vehicle is the ABS braking system which is an enhanced safety feature for the rider. The downside to this new motorcycle is the cost, nearly double that of the Kawasaki. However, BMW offers a three-year warranty (one-year with the Kawasaki) and additionally offers a buy back program. At the end of three years, BMW will buy back the motorcycle for \$10,416.44 per bike. While the up front cost is significantly more, the buy back program offsets the replacement cost for the next rotation allowing the City to set aside only half of the cost of a new bike in three years.

While the cost is certainly a concern, BMW offers an attractive buy back program. The Police Department also considered models currently being developed by Honda and Harley Davidson. They too offer motorcycles in the same price range as BMW, but their bikes have other problems. The BMW appears to have the most advanced bike for law enforcement purposes at this time.

FISCAL IMPACT

A portion of the funds required for the replacement of these vehicles has been appropriated in the Equipment Replacement Fund for the current 2003/2004 fiscal year. The total cost that has been appropriated for two motorcycles is \$20,526. The balance of the funds (\$21,227) required to purchase these motorcycles will come from the Citizen's Option for Public Safety Program (COPS) funds. The Police Department has recommended that the third motorcycle on the equipment replacement schedule not be replaced. The Department will be reducing the traffic bureau from one sergeant and 4 officers to one sergeant and three officers. This is in anticipation of cost reduction measures for the upcoming fiscal year.

Respectfully submitted,

Concur:

MICHAEL LAVIN, CHIEF OF POLICE
HERMOSA BEACH POLICE DEPARTMENT

STEPHEN BURRELL
CITY MANAGER

Fiscal Impact:

Viki Copeland, Finance Director